

# The Best Way to Enrich Your Soil

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Successful farming is all about getting a good return on investment, both of time and money. It can be discouraging to invest in inputs but then not see anything change.

One of our customers told me that for 3 years he put out the trace minerals recommended on his lab report, but even after the third year of applying them, the level of these soil trace minerals had not improved.

But why would this be the case? Its because chemical fertilizers have a great tendency to get tied up in the soil. You may put them out each year, and while the amount of them in the soil goes up, they just aren't available to the plant.

## Organic fertilizers can be expensive

In previous years, our company sold fish, kelp, humic and fulvic acids, carbon, a biological and liquid calcium. Although these are all good products, many times our customers could not afford to put out the amount needed.

Praise God, GroPal Balance is different. It is affordable, and farmers really seem to like the results. They love to share with me the differences they see. Plus, they keep buying it, and telling their friends about it!

So far this year farmers have bought 5 times more GPB than they bought in 2016; in 2016, they bought 5 times more than they bought in 2015. That means that so far this year we have sold 25 times more than we did in all of 2015.

I truly believe that GroPal Balance is a product that is just waiting to be discovered. Once farmers see what it does, they want to tell their neighbors. Plus, over 30 have said that they are interested in being a dealer.

A lot of our sales this year came from:

- Repeat customers
- Those referred by a friend

## A customer in Virginia

For instance, I just spoke with one of our customers in Virginia. He said that his grass is more vigorous, the leaves have a gloss to them, and his grass just looks healthier. Also, his clover is doing better.

He said that when he took the first cutting, on the ends of the rows where he put down double the amount of GroPal Balance his grass was a foot taller, plus all his grass is growing back fast.

Not only did he buy GroPal Balance again this year (a repeat customer), but he also contacted a fertilizer company, suggesting that they add GroPal Balance to their product line (referring a friend).

In June he came by our warehouse in Georgia to pick up another 13 buckets. He asked my son Andrew if he knew what his dad had in GroPal Balance. Andrew replied, "Probably not."

## The future of farming

The man then said to Andrew, "It is the future of farming".

And I believe he was right. GroPal Balance is an opportunity for farmers to greatly enhance their soil with a minimal investment. How does GroPal Balance do this?

- It helps to kick carbon sequestration into high gear.
- This highly structures the soil.
- GroPal Balance helps to balance calcium, phosphorus and potassium in the soil. It makes available some of the great wealth that is already there, saving a ton on fertilizer.
- By highly structuring the soil, it helps the soil to utilize moisture more efficiently.
- It frees up trace minerals in the soil. Within months you can see these levels come up on a soil test (see chart below). Not having to apply trace minerals can save a lot of money!

- Within a few months after application, many customers start seeing yield increases, which only improve with time!
- GPB can help to decrease weed pressure.

Recently a customer in Canada said they can always grow good soybeans, but can't always control weeds. He happily reported that this year the Sow Thistle have diminished in his fields.

## Great long-term results

Back to our customer in Virginia. He recently told me, "This product really works in the long run".

He saw reduced compaction and the potential for dramatically higher yields. He said, "I think it just takes more GroPal Balance to turn heavy soil like ours around".

Why would he think this? This is his second year to use GPB. Where he doubled the amount he applied this year, he said that his first cutting had a foot more growth.

When he saw this increase, he ordered enough GPB to double the application on the rest of his fields.

## Fertilizer vs. Soil Amendment

Investing in fertilizer may give quicker results, but I believe that investing in something that transforms the soil is actually the wiser choice.

Are you one of those farmers who is more interested in longer term results and improving your land than in short-term results? If so, I believe that GroPal Balance may be just what you have been looking for.

## Investing in a fall application

Sure, GroPal Balance may take 4 or 5 months or even longer before you see a visible difference. Fortunately, you can get around this by putting out some GroPal Balance this fall. By next spring soil transformation can be well on its way. Why not invest in your soil this fall, so you can reap the benefits next spring?

Of course, the earlier you get it on this fall, the more time it has to work before spring. During the late days of summer, soil temperatures are still warm. With good moisture, the soil is quite bio-active. This means that GroPal Balance can work even faster preparing for the spring.

## Johnson grass

Today I spoke with a customer in Ohio. He said that they were a little disappointed with the yields of their second cutting, plus they saw a deficiency of boron and potassium.

However, he said the third cutting showed much less deficiency, the leaves were glossy and his alfalfa looked healthier; plus, the Johnson Grass "wasn't thriving as much".

He said that Johnson Grass likes low available calcium. He read this in a book put out by AcresUSA called "Weed Control Without Poisons".

According to the book, when you have good available calcium, Johnson Grass won't thrive. He said that Johnson Grass is a big problem for farmers in their area, and if GroPal Balance helps to combat it, that it will open up a huge market there.

The good news is, most weeds thrive because of problems in the soil. So not only will correcting these problems help with Johnson Grass, it will help with many other weeds as well.

## Sheep can't keep up with grass

A customer in Kentucky said that just one month after he applied GroPal Balance to his pasture, his sheep can't keep up with the grass.

We are always happy to hear good reports like this, but also know that for most farmers, GroPal Balance can take 4 or 5 months to start seeing any visible differences. Soil transformation just takes time. Is it worth it? Yes!

The point is, while it may take time to see visible results, something good is happening in the soil, something that just keeps getting better!

## Wisconsin and Rutabaga

One of our customers in Wisconsin called me this last week to report that his rutabagas are huge, with one weighing 5 pounds. He said that he is showing it to his neighbors to let them see what GroPal Balance can do.

In fact, one of the comments we hear most from farmers is that GroPal Balance is giving them huge root mass, whether on soybeans, grass, corn, wheat, etc.

So to me, it only stands to reason that root crops could be one of the best performers for GroPal Balance. Whether peanuts, potatoes, sweet potatoes, carrots, beets, onions, parsnips, turnips, radishes or rutabagas, a huge root structure means a great increase in yields.

Add to this the fact that crops grown with GroPal Balance are much more nutrient dense. This is because of the balanced nutrients in the soil and also because of GroPal sea minerals. That's why I think that it really does make sense for those growing root crops to give GroPal Balance a try.

## Conclusion

Successful farming is all about return on investment. When you invest wisely in your soil, although it may take a little time to start seeing the results, please be patient - you are transforming your soil!

I believe that Galatians 6:9 applies: "in due season we will reap if we do not lose heart." Keep investing in your soil, and good results will come!

Write us or call 678-378-2911 today and request a free information packet.

Or to learn more, go to: [www.AG-USA.net](http://www.AG-USA.net)

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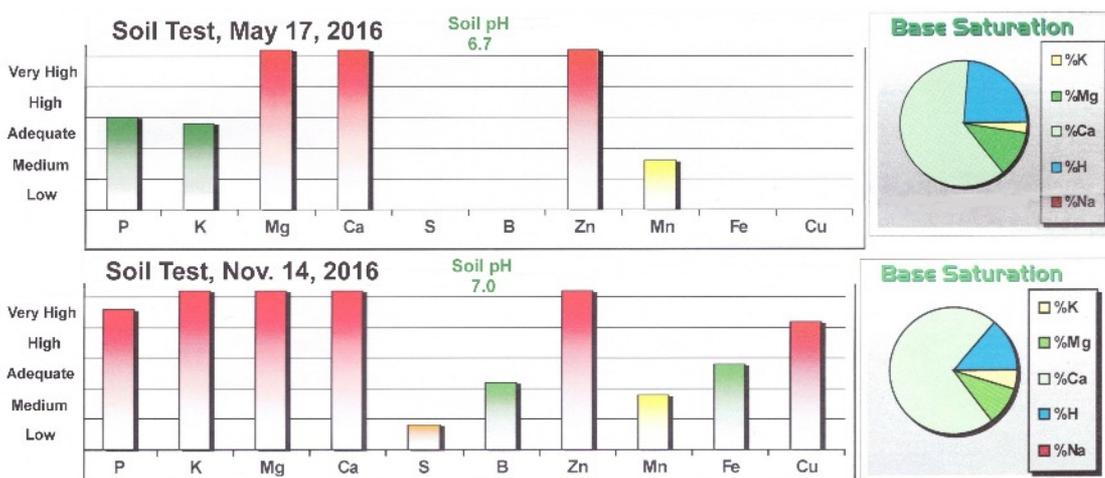
# GroPAL Balance



## GroPal Balance is like a center pivot for dryland farmers!

### Replaces LIME and other fertilizers

The following before and after lab tests show how GPB makes soil nutrients available. Even though nothing else was applied this year but GPB, within only 5 months the NPK and trace minerals had gone way up. The nutrients are already in the soil. GroPal Balance simply works to free them up.



Call AG-USA now at 678-378-2911 for more information, or go to: [www.AG-USA.net](http://www.AG-USA.net) WSDA listed for organic use.

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